TENTMAKER’S MANUAL

Presented by:
Association for International Discipleship Advancement (AIDA)
in collaboration with Educational Resources

Name: ...........................................................................
Place: ...........................................................................
Camp: ...........................................................................
Date: ..............................................................................
This book is called a "Tentmaker's Manual" because of the model which we find in the life of Paul, in Acts 18:1-4. He traveled to many regions as an evangelist, disciple-maker, and teacher. While he did receive financial gifts and support from some churches, he also supported himself through the trade of tentmaking. The purpose of this manual is to equip modern-day "tentmakers," whose first calling, regardless of their profession, is to make disciples for Jesus Christ.
# Tentmaker’s Manual

**TABLE OF CONTENTS**

1. GC³ - Great Commission Challenge Camps - 5
2. Youth for the Great Commission - 8
4. The Character of the Missionary - 15
5. Before, During and After - 19
6. Reaching People in General - 21
7. Evangelization/ER Strategy - 23
8. Make Disciples - 25
9. Modified Engle Scale - 27
10. In Christ - 29
11. An Introduction to Animism - 32
12. An Introduction to Buddhism - 35
13. An Introduction to Hinduism - 38
14. An Introduction to Islam - 41
15. How to Face Persecution - 45
17. Websites, Verses and Books - 49

**SEVEN-STEP SOUL-SAVING SEMINAR:**

Introduction - Books and A Special Book - 51
Step 1 - Reasons for Soul-Winning - 54
Step 2 - How to Witness - 56
Step 3 - The Four Spiritual Laws - 58
Step 4 - The Roman Road to Salvation - 59
Step 5 - Five-Finger Evangelism - 60
Step 6 - A Marked New Testament - 62
Step 7 - The Wordless Book - 63
God desires that we have a worldwide vision:

“Ask of me and I will make the nations your inheritance, the ends of the earth your possession.” (Psalm 2:8)

“Declare his glory among the nations, his marvelous deeds among all peoples.” (Psalm 96:3)

“I will give you as a light to the nations, that my salvation may reach to the ends of the earth.” (Isa. 49:6)

God sent Jesus to be the Saviour for the whole world:

“God so loved the world that He gave His only begotten Son, that whoever believes in Him should not perish but have everlasting life.” (John 3:16)

“The angel said to them, ‘I bring you good news of great joy that will be for all the people’.” (Luke 2:10)

“For the grace of God that brings salvation has appeared to all men.” (Titus 2:11)

“A light for revelation to the Gentiles and for glory to your people Israel.” (Luke 2:32)

Jesus commissions us to preach the gospel in the whole world:

“Therefore go and make disciples of all nations.” (Matt. 28:19)

“Go into all the world and preach the good news to all creation.” (Mark 16:15)

“Repentance and forgiveness of sins will be preached in his name to all nations.” (Luke 24:47)

“You will be my witnesses in Jerusalem, Judea, Samaria and to the ends of the earth.” (Acts 1:8)

“And this gospel of the kingdom shall be proclaimed in all the world as a witness to all nations. And then the end shall come.” (Matt. 24:14)

THEREFORE, THINK:

● How am I, as an individual, implementing God’s worldwide vision in my personal life?

● What should I do to obey Jesus’ commission to preach the gospel in the whole world?

This handbook will equip you to obey the Great Commission of the Lord.
“Since everything will be destroyed (by fire), what kind of people ought you to be? You ought to live holy and godly lives as you look forward to the day of God and speed its coming.”

We live in urgent times. It’s estimated that 56.5 million people die every year. Roughly only 10% of those are followers of Jesus Christ. That means that approximately 50 million souls go into a Christless eternity every year. Can we do anything about this? I feel the answer is yes; we must share the gospel on a greater scale and at a faster rate than ever before, for it is faith in Christ alone that saves people.

We must understand that with current numbers of full-time evangelists and pastors the job will not get done. We need more laborers for the harvest. 2.7 billion people still do not know that Jesus died to set them free from the bondage of sin. “India has more (and larger) people groups with no Christians, churches or workers than any other part of the world. . . No other part of the world has such a concentration of unevangelized people” (Operation World, 7th Edition, 2010, pp. 405-417). What is the solution? Pray, train and send, pray, train...
and send and pray, train and send again. We feel GC³ camps can do that with volunteers who are ready, equipped, and sent by the Holy Spirit.

In 1806 America was a young country, only 30 years old. On a college campus in the northeastern state of Connecticut, five young men were reading William Carey’s book, *An Enquiry into the Obligations of Christians to Use Means for the Conversion of the Heathens*. A rainstorm came up and the men sought shelter under an elevated hay stack. There they spent time in prayer. Then they lifted their heads and declared, “We can do this, if we will.” Do what? Nothing less than the evangelization of the world. That “Haystack Revival Prayer Meeting” resulted in the beginning of the American missionary movement.

Eighty years later descendants of this group started the greatest missionary movement that the world had ever seen up to that time. They believed, as those who came before them, that the job could be done in their lifetime. In an eighty-year period, over 22,000 young volunteers went into the harvest and brought millions to faith in Christ. When one of the leaders was asked how they mobilized so many young people, he responded, “I will tell you the way to do it, and that is to place something before them which is tremendously difficult.”
I believe that in the next ten years, by the year 2020, we can send out that same number from India, Southeast Asia, and Africa. Young people like you are responding to the call of Christ as never before. The job before you is *tremendously difficult*, but promises eternal rewards.

GC³ is designed to do that. All those who will participate will have a part to play in completing the Great Commission. God has chosen you. There is no greater privilege. As Peter wrote in his epistle we must live lives of godliness and holiness in anticipation of His coming. As you do, you will speed His return. It is a tremendously difficult task that He is calling you to but it is one that He will help you complete. In fact, only as He empowers you can it be completed. In fact, only as He empowers you can it be completed. God with us, we can do this if we will. Let’s do it.

### 2012 Update

I wrote the above article almost two years ago. What has happened since is amazing! Twenty-four camps have been held since that time with over 3,500 attending. Incredibly, 89% of the youth have volunteered to enter Great Commission work and spread the gospel message—3,166 volunteers!

God is at work, and I ask you not only to rejoice with us, but to join the effort. Do that by praying. Pray John 17 for those who have made the commitment, that they be made one, and that they be kept from evil. Pray too for those who will believe, that they will also be one as Jesus and the Father are one, so that the world may believe. Then pray for what God might want you to do. Enter the harvest to which Christ has called us. I say it again... We can do this if we will. Let's do it.
What is the greatest thing you can do with the life God has given you? This is a question each of us must ask ourselves. We have one life to live and one life to give. For what will we live it? For what will we give it? Many things, good and bad, clamor for our attention. For the Christian the problem isn’t so much choosing between the good and the bad but rather choosing between the good and the best.

When the seventy were sent out by Christ they came back with joy saying, “Lord, even the demons submit to us in your name” (Luke 10:17). Jesus shared their joy, saying, “I saw Satan fall like lightning from heaven.” But He added, “…do not rejoice that the spirits submit to you, but rejoice that your names are written in heaven” (v. 18-20). It is a good thing to overcome the kingdom of darkness by the power that is ours in Christ. However, this is not the greatest thing. The greatest thing, the true cause for rejoicing, is to be known by God, to be His child and to have our reservations made in heaven because of the completed work of Christ on the cross. This is the greatest thing, to be known by God.

Jesus said, “Many will say to me on that day, Lord, Lord, did we not prophesy in your name, and in your name drive out demons and perform many miracles? Then I will tell them plainly, ‘I never knew you. Away from me, you evildoers!’” (Matthew 2
7:22-23). Just imagine for a moment what it means to not be known by an all-knowing God or to be out of the presence of an omnipresent Creator. Living like this for eternity might even make the flames of hell pale in comparison. What utter loneliness! It causes me to shudder.

What exactly does it mean to be known by God? In that same chapter in Matthew Jesus explains that only those who do the will of the Father will enter the kingdom of heaven. Another way of saying “enter the kingdom of heaven” is “to be known of God”: that is, to have our names written in the Book of Life. If you have submitted to Him and given your life to Him, then you have already done the greatest thing you can do. Now what? Well, the second greatest thing is to make Him known and that’s what the Great Commission is all about.

Jesus revealed His will for the Church on the evening of His resurrection. The Gospels record what He said. “As the Father has sent Me, even so send I you” (John 20:21). “Go into all the world and preach the Gospel to the whole of creation” (Mark 16:15). “Repentance and forgiveness of sins should be preached in His name to all nations” (Luke 24:47). This is a command of God. All of God’s people and all of the churches that represent His body in this world are called to reach all nations, that is all ethnic groups, with all of the Gospel of Jesus Christ. Jesus told us that “this gospel of the kingdom will be preached in the whole world as a testimony to all nations, and then the end will come” (Matthew 24:14).

In 2 Peter 3:11-12, the apostle writes about the end times. "Since everything will be destroyed by fire, what kind of people ought you to be? You ought to live holy and Godly lives as you look forward to the day of God and speed its coming.” These verses make it clear that every one of us is called to work
toward completing the Great Commission. We will do this by preaching and by living the Gospel. By doing both we hasten Christ’s return. Peter also stated that we are a chosen generation. I believe this is true of every generation, but particularly of this one, for I feel that you will see the Great Commission completed in your lifetime.

What is the greatest thing you can do? Whatever it is I know it will have something to do with completing Christ’s injunction. I implore you that whatever Christ tells you to do, do it. Do it for the lost, do it for those who don’t know Christ, do it for your joy and do it for the glory of God!


24/7/365 UNTIL JESUS COMES!
Acts 12:5 - Pray without ceasing

The greatest work which we can do is to pray. Because of this, Evangelism Resources has opened a prayer meeting that is 24/7/365 UJC. This means prayer is offered 24 hours a day, seven days a week, for 365 days a year. This means the team prays non-stop.

The UJC means UNTIL JESUS COMES. This is a prayer meeting interceding for people without Christ, for holiness, and for healing and spiritual growth for believers.

You may register your choice of prayer time by sending an e-mail to the ER-AIDA office at: stephenrawate@gmail.com. Everyone must become a prayer warrior!
1. **We must accept Christ as our personal Savior.**

   In order to serve as a tentmaker we must first be assured of our own salvation.

   See lesson 4
   • "The Preparation of the Missionary” (Character).

   See lesson 9
   • Salvation is basic: Study and apply the “Modified Engle Scale” - bottom belt.

   See final section
   • Read and work through “Seven-Step Soul Saving Seminar.”
   • Upon confession of faith, we must be water baptized.
   • We should be in fellowship at the Lord's table (communion).

2. **We must be living for and walking with Christ in the fullness of the Spirit.**

   See lesson 4
   • Read and practice the “Ideal Missionary.” Seek continual growth.
   (2-5 points of this part)
See lesson 10  • Understand and live “In Christ.”

See lesson 4  • Practice the spiritual disciplines.
• Spend at least 1 hour per day in the Word.
• Be comfortable in sharing your testimony and in asking somebody else for theirs. (See step 1 in the Soul-Saving Seminar)
• Learn to rely on the Holy Spirit.
• Practice all of the “One Anothers.”

See lesson 9  “Modified Engle Scale” – Be growing in all of the aspects of becoming a disciple in order to be like Christ. Form a fellowship group.

See lesson 8  "Make Disciples" – Establish your mentor and develop your non-believer and believer lists.

See lesson 16  "Strategy Plan" – Be assured of your call and develop your strategy.

3. **Now we can continue our outreach to those around us.**

   See lesson 5  Follow the preparation timeline.

   See lessons 11-14  Prepare and study your religious environment. We have prepared profiles for four religious groups. If you go to a new religious group you will have to prepare its profile.

   See lesson 4  Make the ideal missionary points part of your lifestyle.
• Choose or create a spiritual support group and a technical work team for finances and communications.

See lesson 6 For personal soul winning

See lesson 7 Evangelizing - ER Strategy

• Share your faith, directly or indirectly. Always leave the person open and wanting more, don’t ever close the door.

• As people come to Christ, change them from the non-believers list to the believers list and get them involved in a cell group. Develop the believers to become trainers.

• Structure the cell group so that everybody has a job. (Phil. 3:12-4:1)

Leader
Assistant leader
Teacher
Assistant teacher
Song Leader
Assistant song leader
Prayer Leader
Prayer Assistant
Secretary
Assistant secretary
Treasurer
Assistant treasurer
Set-up person
Assistant set-up person
Cleaning team
Assistant cleaning team

• When you reach 15-20 people, after about 6-12 months, divide them and recruit new assistants. (1 Tim. 3:1-16)

Study 1 and 2 Timothy.

Leader
Assistant leader
Assistant teacher
Teacher
Song leader
Assistant song leader
Assistant secretary
Secretary
and following...
• Therefore from the first meeting both teams are fully staffed.
• After 3 or 4 divisions we can begin to plan for opening a church.
• The mothering group should help care for the church plant for a year or two and by then they should have a meeting place, a pastor and be engaged in re-launching the cycle.
• Do it over and over, and over again, and then one more time.

4. Some more guidelines:
   - The first cells should be families, as much as possible.
   - Don't mix seeker cells with older Christians. Let them study and work at their own pace through the Gospel of John (see p23, “Bringing People in” points 2 and 3).
   - In more mature cells don’t appoint a teacher until in class. When they arrive, then name someone to lead. That way everyone prepares and the gifted are seen.
   - Families form the body of a strong church. A group of all old people, or all ladies, or all youth or all children will not develop into a healthy, growing church.
   - Learn, listen, live in the light. Only God can make us God-like.

   - A suggested weekly time division for a tentmaker: 30 minutes with mentor, 1 hour with fellowship, 1 hour with non-believers or young believers, 1 hour in social ministry – fishing among non-believers (Luke 5:1-11), 1 hour with new disciples, at least 30 minutes per day with your family. This plus your livelihood will keep you busy. If you have more free time, increase your involvement in proportion.

   - Keep an open and working relationship with Christians and Biblical groups outside of your fellowship (see p48, E. Support Groups, in lesson 16).

   - Practice the "Jethro" principle (Exodus 18:17-27).
The Character of the Missionary

MEMORY VERSES: Know Christ (Philippians 3:7-11)

The ideal missionary would be characterized by being:

- Called (Isaiah 6:3-9; Matt. 9:9)
- Wholly sanctified (John 17:17-19; 1 Corinthians 1:1-8)
- Immersed in prayer and the Word (Ephesians 6:18; Psalm 119:11)
- Faithful (Hebrews 10:22-24; Matt. 25:13-46)
- Unworldly (Philippians 3:7-11)
- Indifferent to praise or blame (Psalm 148)
- Free from selfish desires (Philippians 3:14)
- Modest in choice of food, drink, and clothing and lifestyle (Philippians 4:11-13)
- Filled with love for souls (Luke 19:9-10)
- In control of the body (Hebrews 12:1)
- Growing in holiness (1 Peter 1:13-16)
- United with Christ (John 17:20-23)

The preparation of the missionary (character):

1. Reception of salvation (Revelation 3:20):
   a. Separation from and forgiveness of sin (Hebrews 12:1-2)
   b. A sacrificial lifestyle (Romans 12:1)
   c. Fullness of the Spirit demonstrated by a Biblical lifestyle (Ephesians 5:18; Galatians 5:16)
e. A humble, serving, and learning spirit (Matthew 11:29; John 13:1-17)

2. **Growth in wisdom** (Luke 2:52):
   a. Ability to read and write (preferred)
   b. Teachable (2 Timothy 2:2)

   a. Good health and grooming
   b. Discipline in daily schedule
   c. Good habits of eating, sleeping and exercising (1 Timothy 4:7-8)

4. **Favor with God** (Luke 2:52):
   a. The goal to be like Him (Philippians 3:10)
   b. Bearing the fruit of the Spirit (Galatians 5:22)
   c. Growing in one’s walk with Christ (1 John 2:5,6)
   d. Obeying the 10 Commandments (Ex. 20:1-17)

5. **Favor with Man** (Luke 2:52):
   a. Enjoying the favor of all people (Acts 2:47)
   b. God granted Joseph favor (Genesis 39:21)

6. **Practicing spiritual disciplines**:
   a. Prayer (Luke 11:1)
   b. Fasting (Matthew 6:16-18)
   c. Personal and corporate worship (Psalm 33:1-5)
   d. Service (Ephesians 4:12; Joshua 24:14-25; Matthew 20:26-28; Matthew 25:34-40)
   e. Offering (Malachi 3:3-4; Luke 21:1-4)
   f. Gifting (Matthew 5:23-24)
   g. Tithing (Malachi 3:8-12)
h. Having a daily family altar (Deuteronomy 6:1-3; 7-9; 11:19-20; 2 Timothy 1:5)
   1) with wife (Eph. 5:22-32)
   2) with full family (Deut. 4:9-10; Eph. 6:1-4)
   3) invite neighbors to form a cell group but keep on with immediate family (Josh. 24:15)

i. Confession and forgiveness (James 4:16)

j. Using gifts of the Spirit (Ephesians 4:7-13; 1 Cor. 12:1-11, 27-31)

k. Suffering (Matthew 5:11-12; Hebrews 11:25-26 32-40; see lesson 15)

l. Study and practice the Sermon on the Mount (Matthew chapters 5-7)

7. The Word of God:
   a. Read and meditate - devotional life (Deuteronomy 31:11; Colossians 4:16)
   b. Study - contextual, grammatical, inductive (Acts 6:2; 2 Timothy 2:15)
   c. Memorize - (Psalm 119:11; 1 Cor. 15:2-3) When quoting, say the reference both before and after reciting the verse.
   d. Obey - practical lifestyle of the Word (1 Samuel 15:22; Acts 5:29)
   e. Teach - formal, informal, and oral sharing (Leviticus 10:11; Acts 5:42)

8. Ability to share one’s testimony (Acts 1:8)

9. Ministry in the Spirit (Romans 12:4-8; 1 Cor. 12; 1 Peter 4:7-5:11; Ephesians 4:11-13)

10. Following the ‘One Anothers’ in the New Testament
Here are some of the 'One Anothers' in the New Testament:

**LOVE ONE ANOTHER:**
1] John 15:12 - Love each other  
2] 1 John 4:7 - Love one another  
3] 1 Pet. 4:8 - Love each other deeply  
4] 1 Pet. 1:22 - Love one another deeply, from the heart  
5] 1 Pet. 3:8 - Live in harmony with one another  
6] Rom. 12:10a - Be devoted to one another in brotherly love  
7] Gal. 5:13 - Serve one another in love

**HONOR ONE ANOTHER:**
8] John 13:14 - You also should wash one another’s feet  
9] 1 Pet. 5:5 - Clothe yourselves with humility toward one another  
10] Phil. 2:3 - Let each esteem others better than themselves  
11] Eph. 4:2 - Be patient, bearing with one another in love  
12] Rom. 15:7 - Accept one another just as Christ accepted you  
13] Rom. 12:10 - Honor one another (v. 10b)  
14] Eph. 5:21 - Submit to one another  
15] Phil. 2:4 - Look to the interests of others  
16] Mark 9:50 - Be at peace with each other

**FORGIVE ONE ANOTHER:**
17] Rom. 14:13 - Stop passing judgment on one another  
18] Eph. 4:32 - Be kind and compassionate to one another, forgiving each other  
19] Col. 3:13 - Bear with each other and forgive one another  
20] Ro. 12:14-16 - Bless, rejoice, mourn, live in harmony

**ENCOURAGE ONE ANOTHER:**
21] 1 Thes. 5:11 - Encourage one another  
22] 1 Thes. 5:11- Build each other up  
23] Rom. 14:19 - One may edify another  
24] Gal. 6:2 - Carry each other’s burdens  
25] Col. 3:16 - Teach and admonish one another with all wisdom  
26] Heb. 10:24 - Spur one another on toward love & good deeds  
27] 1 Pet. 4:10 - Minister one to another, as good stewards of the manifold grace of God  
28] Heb. 3:13 - Encourage one another daily  
29] Phil 1:4 - Pray for one another

"DON’T":
30] James 4:11 - Slander one another  
31] Gal. 5:15 - Bite and devour each other  
32] Gal. 5:26 - Become conceited, provoking and envying each other  
33] James 5:9 - Grumble against each other  
34] Col. 3:9 - Lie to each other  
35] Rom. 14:13 - Put any stumbling block or obstacle in your brother’s way
Before, During and After

MEMORY VERSES: "They Sent Them Off"
(Acts 13:2-3)

Preparation for missionary service
(prior to departure):

• Multicultural and language experience – one I know or a new language
• Studies in the religion(s) of receiving country
• A lifestyle of bringing people to Christ and discipling them
• A year of church ministry
• Portable Bible School and School of Evangelism training
• Ministry for wife and provision for children’s education

Travel:

• Maintain a healthy lifestyle and get full inoculations.
• Get a valid passport and travel documents.
• Establish contacts in home country and in receiving country.
• Get an understanding of the local perception of my nationality.
• Set up a prayer and financial team.
• Fill needs for outfit, communications, transport, and fellowship.

Arrival:

• Establish a healthy diet and secure living situation.
• Contact local medical facilities.
• Arrange for legal documentation.
• Visit government leaders and neighbors, learn history.
• Become familiar with the area and the people, their customs, education, lifestyle, and dress code.
• Obey local wage scales and laws regarding hiring and firing.
• Learn about the church: size, spiritual life, growth.

**Mid-term:**
• Learn language and customs – what to do and what not to do, especially with the opposite sex.
• Make friends and learn about their family life.
• Familiarize yourself with the local use of time.
• Start spiritual voyage in peoples’ lives, lead them up the Modified Engle Scale (see Lesson 9).
• Use film, storytelling, literature, friendship, business relationships.
• Teach reading and writing in their language, English, sports, Portable Bible Schools, *Tentmaker's Manual*.
• Destroy the strong man in prayer (Matthew 12:29).
• Seek the man of peace (Luke 10:5).

**Long-term:**
• Keep walking people toward Jesus.
• Bless people by deeds - then words.
• Lead people to faith in Christ.
• Teach them to walk with Christ.
• Train them to share Christ.
• Give them a world vision and strategy .
  (See: Lesson 16 - *Strategy Plan*)
• Invite them into cell groups and make disciples (Lesson 8).
• Join cell groups to churches and train leaders (Lesson 3).
• Repeat cycle over and over again, teaching servant- hood.
• Conduct ongoing education - formal, practical corre- spondence (Emmaus, Global University: website www. globaluniversity.edu, The Mailbox Club, Theological Education by Extension)
• Schools of Evangelism (ADSE)
• AIDA
Do:

- Pray before contact
  - go on prayer walks, develop prayer triplets.
- Choose an area for church plant (a place to put fruit).
- Prepare yourself/your team to live the gospel.
- Study the people group.
- Use Engle’s scale for evaluation.
- Make friends, but be discreet.
- Share your story (through the Word, tape, video, print, art and illustrations, business, sports).
- Share the plan of salvation.
- Ask for decision and prayer.
- Arrange for follow-up.
- Arrange for a meeting place.

Methods to use in reaching people:

- See “Seven-Step Soul-Saving Seminar” by Thelma Braun (the last section in this book).

Don’t:

- Don’t try to lead people beyond their knowledge.
- Don’t belittle any person, culture, or religion.
- Don’t force a decision.
- Don’t use your culture - use theirs.
Non-professional avenues for missions work
(from Lausanne World Missions Conference)

- Refugees
- Business people (tent-makers)
- Monastic communities
- Imperial philanthropists (schools and hospitals)
- Professional
- Tourists
- Students
- Encourage everyone to fish in existing environments

Other avenues

- Use AIDA resources (Schools of Evangelism, Portable Bible Schools, Tentmaker's Manual)
- Women's Work Conferences
- Praying for the Lost (Global Day of Prayer, College of Prayer, booklet Praying Effectively for the Lost)
- Inductive Bible Studies
- ADSE materials
- GC³ (Great Commission Challenge Camps)
- Youth meetings
- Men's meetings
- Children's meetings
- Mid-level and CEO Work Conferences
- Contact your local SOE for resources
- Keep in touch with class leader
Bringing people in:

- Begin invitations wisely. Relationships are of crucial importance. PRAY!
- Distribute gospels of John – underline “BELIEVE” in blue and circle “LIFE” in red. Study the relationship between these two words.
- Make small groups.
- Arrange for a meeting place.
- Create an attraction (such as: sports, hanging out, health, learning English and vocational training and musical groups).
- If tent-making, then set up “tents.”

If people are receptive:

- Be prepared to answer all and any questions.
- Bless and serve.
- Invite to Jesus ("Come and see" John 4:4-22).
- Open up prayer times and Bible studies.
- Organize fellowship. ("Follow Jesus").
- Train believers to share their faith.
- Disciple believers (Luke 10:1-16; Lesson 8)
- Send them out (Jn. 20:21; Acts 13:1-3; Lesson 16)
- Form churches (Acts 4:4; 8:1-4; 9:41)
The ER Strategy

**Enquire: Seek the Lost (Matt. 18:10-14)**
Survey and research people’s spiritual condition, gathering relevant statistics. (see: Chapter 9 - Modified Engle Scale - bottom half.)

**Evangelize: Bring the Lost to Christ (John 4)**
Local teams of evangelists are sent to a targeted area where they conduct campaigns and/or appropriate sharing. “Seven-Step Soul-Saving Seminar.” This should be followed up with a Portable Bible School using the textbook *Called to Shepherd God’s People*.

**Establish: Make Disciples (Matt. 28:18-20)**
Form a prayer cell of new believers and establish them as disciples. (See: Chapter 10 - In Christ; Chapter 8 - Make Disciples; Chapter 9 - Modified Engle Scale - upper half.)

Begin to feed them with – Use the *Tentmaker’s Manual, GC3*, Portable Bible Schools, Inductive Bible Studies, Prayer Ministries, AIDA Proposals, Women’s and Youth conferences.

**Expand: Join Cell Groups into Churches (Acts 9:31)**
The new disciple begins work as a lay pastor. He develops a worldwide strategy (See: Chapter 16 - Strategy Plan) and opens a non-believer’s and a new believer’s ministry. As possible and as needed he attends a School of Evangelism.

**Evaluate: Then Do it Again and Again (2 Tim. 2:1-13)**
Through his mentor, his spiritual life and ministry groups, and with his pastor he establishes annual reviews and readjustments.

**Encourage: Live by the "One Anothers" (Lesson 4)**
Use follow-up materials to encourage and monitor ongoing growth both personally and with the Church.
MEMORY VERSES: "Carry Your Cross"
(Luke 14:26-27; 33)

Great Commandment verses: LOVE
Matthew 22:34-40; Mark 12:28-34; Luke 10:25-28; Deuteronomy 6:5-6

Great Commission verses: GO
Matthew 28:18-20; Mark 16:15-18; Luke 24:46-49; John 20:20-23; Acts 1:8; Gen. 12:1-3; Psalm 2:8; Isaiah 6:8; Matt. 24:14

(Mentor’s name)

<table>
<thead>
<tr>
<th>teach</th>
<th>learn</th>
</tr>
</thead>
<tbody>
<tr>
<td>lead</td>
<td>give account</td>
</tr>
<tr>
<td>answer</td>
<td>ask questions</td>
</tr>
<tr>
<td>model</td>
<td>follow</td>
</tr>
</tbody>
</table>

Barnabas and Paul

Level B – ________ Fellowship (Acts 2:40-47)
(Your Name)
(Fellowship Group Name)
**Level C - Others**  
(Luke 8:4-15)

### Salvation
- Show love
- Share faith
- Give hope
- Come and see

### Assurance, Freedom, Family Life
- Word – read, study, memorize, obey, teach (lesson 4, no. 7)
- Prayer – adore, worship, thank, ask, confess, salvation
- Holy Spirit – bear fruit, use gifts, harvest souls (lesson 9, becoming a disciple)
- Serve – love, obey, go, apply "the one anothers" (lesson 9, becoming a disciple)

### Non-believers - Seek the Lost
1. 
2. 
3. 
4. 
5. 

### New birth
Unite in cells

### Believers - Make Disciples
1. 
2. 
3. 
4. 
5. 

### Trainees - 2 Tim. 2:2
Leave, and do it again and again!
**Modified Engle Scale**

**MEMORY VERSES:** "To Become Like Christ"
(Phil. 3:7-11)

<table>
<thead>
<tr>
<th>Confession</th>
<th>Invitation</th>
<th>New Birth</th>
<th>Reception</th>
<th>Indwelling</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Jn. 1:9</td>
<td>Rev. 3:20</td>
<td>Jn. 3:8</td>
<td>1 Jn. 5:1-12</td>
<td>Eph. 1:1-14</td>
</tr>
</tbody>
</table>

1. Never heard (Rom. 10:14)
2. Understand nothing (Rom. 1:21-25)
4. Knowledge of the gospel (Rom. 1:20)
5. Understand (Matt. 13:23)
7. Evaluate personal need (Rom 12:2)
8. Evaluate change and cost (Phil. 3:7-11)
9. Challenge to accept (John 14:1-26)
10. Decision (John 4:39-42)

**Persuasion**

**Proclamation**

**Presence**

**Hostile**  | **Closed** | **Indifferent** | **Favorable** | **Open** | **Seeking**

*Sodgard line*
The Christian will continue to grow as he or she is committed to prayer and discipleship. There are no limits to how much a person can grow through the power of the Spirit.

### (Becoming a Disciple)

<table>
<thead>
<tr>
<th>Servanthood</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>10. Love -</td>
<td>Demonstration of the gospel (1 John 3:18)</td>
<td></td>
</tr>
<tr>
<td>9. Crucified -</td>
<td>Crucified with Christ (Galatians 2:20)</td>
<td></td>
</tr>
<tr>
<td>8. Service -</td>
<td>Propagation of the gospel (Matthew 9:37; 20:25-28; social ministries)</td>
<td></td>
</tr>
<tr>
<td>7. Gifts -</td>
<td>Of the Spirit for edification and ministry (1 Corinthians 14:12)</td>
<td></td>
</tr>
<tr>
<td>5. Fullness -</td>
<td>In Christ (Ephesians 5:18) - see lesson 10</td>
<td></td>
</tr>
<tr>
<td>4. Submission -</td>
<td>Suffering (Acts 9:16), sacrifice (Romans12:1)</td>
<td></td>
</tr>
<tr>
<td>3. Obedience -</td>
<td>Growth in disciplines (Matthew 28:18-20) - see lesson 4</td>
<td></td>
</tr>
<tr>
<td>2. Baptism -</td>
<td>Incorporation into body of Christ, establishment of family (Romans 6:1-16)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Discipleship</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Leadership</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Servanthood</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Leadership</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The Christian will continue to grow as he or she is committed to prayer and discipleship. There are no limits to how much a person can grow through the power of the Spirit.
**Materials needed:**
1 large glass bowl, 1 small glass, some rocks (small, large, and pretty that fit into the glass), plus a pinch of sand and dust

**Set up:**
Fill large bowl with enough water to cover glass.

1- I had heard and read of the filling of the Spirit and longed for it. I would have my morning devotions (dip glass to fill) but by noon I was only half full (shake glass to spill water) as difficulties or temptations came I became more and more empty (continue spilling water from the glass).

2- I read in Ephesians 1 where it talks about being IN CHRIST. (Place glass into the large bowl, under the water.) Now the water fills the glass and the glass is in the water. (Ask someone to come touch the glass without touching the water.) When we are in Christ Satan has no access to us. (Have the person pick up the glass and turn it upside down, keeping it under the water.) Does it empty? (Have them shake the glass in the water.) Before, when the glass was out of the water and we shook it, it became empty, but now it remains full!!
3- (Fill the glass with rocks. As you lift the glass out of the water.) Ask: Is the glass full? Yes, it is full of water, or No, because the rocks are displacing the water. Some people live lives where the sin, (rocks) keep them from being filled with the Spirit. Some of them may even seem like "pretty" sins. What do you have in your heart that takes the place of the Holy Spirit? What are you filled with, sin (rocks) or Christ? The water may be to the brim, yet the glass could be only half full because of the rocks.

4- (Remove rocks and refill the glass. Place a pinch of dirt in the water. Ask someone to drink it.) Even though the dirt or sin is small it pollutes the whole. It becomes revolting.

5- (Keep the glass in the water and try to spill some water out of it.) As I keep the glass in the water and then spill some, what comes out? Water, of course. If someone makes you angry, what spills from your mouth, curses or blessings? From Christ it is blessings. “Father forgive them.” Is that always my response to my upset wife, my demanding children, the belligerent shopkeeper, the inconsiderate driver? If bitterness comes out I have vinegar in me, not honey. If I am filled with Christ, only Christ will come out!!!

Sin displaces the Holy Spirit. Overflowing but not full (Hebrews 12:1)

James 2:10 1 John 1:9 Heb. 12:1

What is inside comes out (James 3:9-12)
When we are pushed, others will be blessed (Genesis 12:1-3, Colossians 1:27, Romans 12:1-2, Matthew 12:35-37)

6-(Hold the full glass next to someone and ask them to tap it. Make sure some of the water spills on them.) In all situations of relational contact, the person you are in contact with should be influenced by the Holy Spirit in your life. They should feel blessed because they have been near you. Even if they agitate you. What have you been spilling on others?

Throw a bottle into the ocean and let the ocean embrace it and fill it. Surrender your life into Christ. Let Him fill you, surround you, embrace you and indwell you. (John 17:1-26)

Ask people to confess their sin, let Christ take out the rocks and pinches of dirt in their lives and surrender to His fullness. Christ in you – the hope of glory (Colossians 1:27).

Close in prayer.
A. Definition - Animism is the belief that nature is inhabited by spiritual forces of darkness which must be continually appeased.

1. How does an Animist view God? 
   He is good. He is the creator, but He is distant and not involved with man.

2. How does an Animist view sin? 
   All good and bad comes from evil spirits, therefore, I am not responsible.

3. How does an Animist view man? 
   Man is constantly manipulated by the evil spirits.

4. What does an Animist believe about heaven? 
   There is no heaven, only places of less torment.

5. What does an Animist believe about eternity? 
   They believe in existence after death, resting with the ancestors.

6. Does Animism vary geographically? 
   There are regional different expressions of animism and many different chiefs, leaders and totems.

7. What are the main differences between Christianity and Animism? 
   Christians believe God is good, light and holy. Animists believe life is full of fears, darkness and hopelessness.

8. What are the physical and spiritual felt needs of an Animist? 
   Animists need to get out from the bondage of fear and of animal sacrifices. They need to find hope.
B. If Christ is known, how is He viewed by the Animist?
Christ is not known by Animists.

How are Christians viewed?
Christians may be feared, because they have power.

Important things to do in sharing the Gospel with an Animist:

1. Confront the animist with Christ’s deliverance.

2. Break the lies of animism with the truth of the gospel (2 Corinthians 10:5).

3. Overcome darkness and superstition by the light of God’s Word.

4. Plant dynamic churches in the fortress of Satan (Colossians 2:8).

5. Use biblical story telling.

Important things not to do in sharing the gospel with an Animist:

1. Don’t accept his definition of terms, use Biblical definitions.

2. Don’t attend his ceremonies.

3. Don’t substitute civilization or education for salvation.

4. Don’t mix animistic beliefs with true faith.

5. Don’t doubt the power of a witch doctor. Have full prayer coverage during any freedom ministries.
**Wisdom:** Learn, listen and live in the light. Only God makes us God-like, not actions, baptism, spiritual disciplines, habits, rituals, good works, or church position. Instead, it is God working in us to bring us to His likeness (Phil 1:7-10). Holiness is not the cause of spirituality, but the out-working of Christ in us (John 17:10-12)

**Books**
- *Understanding Folk Religion* - Paul Hiebert
- *World of the Spirits* - David Burnett
- *Keys to Sharing Christ with Those of Tribal Religions* - Ann Dunagan
- *Victory Over the Darkness* – Neil Anderson
- *The Bondage Breaker* – Neil Anderson
- *Who I Am in Christ* – Neil Anderson
- *The Master Plan of Evangelism* – Dr. Robert Coleman
- *The Master Plan of Discipleship* – Dr. Robert Coleman

**Websites**
- [www.harvestreport.net/tribalreligions.htm](http://www.harvestreport.net/tribalreligions.htm)
- [www.cmalliance.org/ministries](http://www.cmalliance.org/ministries)
An Introduction to Buddhism
An Overview of Buddhism

MEMORY VERSES: "Trust in the Lord"
(Psalm 115:2-13)

A. Definition: Buddhism is based on the teachings of Gautama Siddhartha Buddha, who taught that life is suffering but that there is a path of illumination by which the life of suffering can be overcome and escaped.

1. How does a Buddhist view God?
   They have lesser gods but, believe that man through suffering can become enlightened, thus leading to the unconditional emptiness of Nirvana.

2. How does a Buddhist view sin?
   Anything harmful to life, in all its forms, is considered sin.

3. How does a Buddhist view man?
   Man is born as a physical being, but through meditation and reincarnation he evolves into the spiritual state of nothingness called Nirvana.

4. What does a Buddhist believe about heaven?
   They believe in Nirvana which is the final place of nothingness. They believe in Buddha’s teaching called dharma and the followers are called sangha.

5. What does a Buddhist believe about eternity?
   They believe in Nirvana which is the state of nothingness.

6. Does Buddhism vary geographically?
   Each Buddhist nation or culture adapts to its local environment.
   Will one method of sharing the Gospel with a Buddhist work in multiple countries? Yes, but be aware of local distinctives.
7. What are the main differences between Christianity and Buddhism?
   Christianity seeks a personal relationship with God.
   Buddhism seeks enlightenment leading to nothingness.

8. What are the physical and spiritual felt needs of a Buddhist?
   A Buddhist wants to transition from his physical life to an enlightenment of nothingness, through a balanced use of physical and intellectual methods which are called the middle way.

B. If Christ is known, how is He viewed by Buddhists?
   Christ may be considered as a wise teacher and he can be presented in a very favorable light. There is much in common in the area of morality.

How are Christians viewed?
   Christians are viewed passively. We must keep a low tone in speaking, gesturing, greeting them with full respect for their elders and religious people.

Important things to do when sharing the Gospel with a Buddhist:

1. Seek to discern his understanding of Buddha.
2. Use the wisdom literature of the Old Testament.
3. Talk more about emotions and feelings than acts of sin.
4. Use aspects of the Eight Fold Path, right understanding, right thought, right speech, right action, right livelihood, right effort, right mindfulness, right concentration, and show fulfillment in Christ.
5. Learn the language, culture and religion. There is a cultural Buddhism and a spiritual interpretation style.
Important things not to do in sharing the Gospel with a Buddhist:

1. Don’t belittle his lifestyle.
2. Don’t expect a 1, 2, 3 explanation of Buddhism.
3. Don’t show an aggressive spirit or attitude.
4. Don’t argue or compare religions, show Christ.

Books

- *Jesus in a New Age, Dalai Lama World* - Tsering
- *The Spirit of Buddhism* - David Burnett
- *Sharing Jesus Effectively in the Buddhist World* - Lim, Spaulding, De Neui
- *Buddhist-Christian Dialogue: Mutual Renewal & Transformation*, eds. Paul Ingram and Frederick Streng
- *Sharing Your Faith with a Buddhist* – Madasamy Thi-rumalai

Websites

- www.truthnet.org

Articles

- *Reaching Buddhists through the Wisdom Literature of the Old Testament* by Keith Carey
An Introduction to Hinduism
An Overview of Hinduism

MEMORY VERSES: "Serve the Lord"
(Joshua 24:14-24)

A. Definition: Hinduism developed over centuries thus creating many groups and changes. Through reincarnation the soul is reborn, according to karma, until it reaches moksha never to return.

1. How does a Hindu view God?
   Hinduism has 3 main gods: Brahma – the creator; Vishnu – the preserver and Shiva – the destroyer. It is polytheistic, so it has millions of divinities.

2. How does a Hindu view sin?
   Sin is that which makes you cycle downward in the reincarnation chain. There is no forgiveness, pardon, grace or atonement.

3. How does a Hindu view man?
   Man is part of a recycle of upward and downward reincarnations, until finally he escapes the cycle never to return.

4. What does a Hindu believe about heaven?
   There is no definite concept of heaven, only non-existence.

5. What does a Hindu believe about eternity?
   A Hindu believes in a cycle of reincarnation until spiritual perfection is reached and then he passes a point of no return into nothingness, called "Moksha."

6. Does Hinduism vary geographically?
   There are six schools of Hindu philosophy. The better known ones are: naya, vaisheska, sankhya, yoga, purva-mimamsa and vedanta.
Will one method of sharing the Gospel with a Hindu work in multiple countries? 
Yes, but be aware of local customs.

7. What are the main differences between Christianity and Hinduism? 
Christianity has one personal God, one holy book – the Bible, one faith, one salvation, one water baptism and one heaven. Hinduism has multiples of all of these.

8. What are the physical and spiritual felt needs of a Hindu? 
A Hindu wants to gain good karma, the positive force in the moral-spiritual realm achieved by right living called dharma.

B. If Christ is known, how is He viewed by the Hindu? How are Christians viewed? 
Christ may not be known and Christians are persecuted because they have betrayed the faith and weakened karma.

Important things to do when sharing the Gospel with a Hindu: 
1. Teach the Vedic Bridge as being fulfilled in Christ.
2. Respect the sanctity of life philosophy, but not that of the animal soul.
3. Explain the difference between the resurrection and reincarnation.
4. Use the good works of dharma as a base for Christian social and family ministries.
5. Teach salvation by faith not by works.

Important things not to do when sharing the Gospel with a Hindu: 
1. Don’t joke about luck or karma or any aspects of Hinduism.
2. Don’t expose believers to danger.
3. Don’t hesitate to use worship in the home and melas (a large musical concert) for evangelism, even some festivals for conferences and prayer gatherings.

4. Don’t respect the old caste system. Congress voted it obsolete in 1950. Give equal value to each person.

5. Don’t expect a 1, 2, 3 explanation of Hinduism.

6. Don't eat meat in front of them; it may hinder your relationship with them.

Books

- *Hinduism: A Brief Look at Theology, History, Scriptures, and Social System with Comments on the Gospel in India* - H.L. Richard

Websites

- www.harvestreport.net/hinduism.htm
- www.operationindia.org
- www.missionbooks.org
An Introduction to Islam
An Overview of Islam

MEMORY VERSES: "A Different Jesus"
(2 Cor. 11:2-6)

A. Definition: Hazrat Muhammad founded Islam based on five Pillars:
1. Confession of faith – “There is no God but Allah and Muhammad is his greatest prophet;”
2. Salat – the ritual prayers with washings and positions;
3. Zakat – alms giving;
4. Sawm – fasting, especially during Ramadan;
5. Haji – a pilgrimage to Mecca.

1. How does a Muslim view God?
   God is one; God is the creator; God is good. God is not personal.

2. How does a Muslim view sin?
   Everyone sins; these must be cancelled by good works, no forgiveness.

3. How does a Muslim view man?
   Man needs adjustment for sin.

4. What does a Muslim believe about heaven?
   Everyone wants to go to paradise, but there is no guarantee of getting there.

5. What does a Muslim believe about eternity?
   He wants to spend it in paradise. He has no assurance of salvation. He hopes that God (Allah) will be merciful to him.

6. Does Islam vary geographically?
   Yes, it does vary slightly.

   Are there divisions within Islam?
   Yes, there are many. Examples: Sunni, Shia, Sufi, etc.
Will one method of sharing the Gospel with a Muslim work in multiple countries?
Yes, but be aware of local customs.

7. What are the main differences between Christianity and Islam?
Muslims believe that Jesus was a prophet. They have no concept of "grace;" they believe they might earn salvation by works.

8. Generally, what are the physical and spiritual felt needs of a Muslim?
A Muslim needs healing and pardon. Muslims know that if they need healing they need to get a Christian to pray to Jesus for them. There is no salvation in Islam other than through Isa Al-Masih.

B. If Christ is known, how is He viewed by Muslims?
Christ is mentioned in the Qur’an as a great prophet who carried out God’s plan. They know only what is told to them by the Imam, who often, himself, does not understand what the Qur’an says about Isa Al-Masih (Jesus). They don’t accept the sonship, divinity, death or resurrection of Christ.

How are Christians viewed? They are considered to be infidels and are not accepted by Muslims, especially those who have converted from Islam.

Important things to do in sharing the Gospel with a Muslim:

1. Live a holy life. Men witness to men and women to women.

2. Respect their faith, Mohammed and the Qur’an.

3. Ask questions and use stories.

4. Become friends. Focus conversation on areas of agreement.

5. Proclaim Christ, not your cultural/religious beliefs.

6. Talk about life and victory.
Important things not to do in sharing the Gospel with a Muslim:

A. Do not ask to pray for them, but ask to bless them.
B. Do not argue with them.
C. Do not carry your Bible with you. Give them a Bible if they ask for one.
D. Do not take more than two minutes to make friends with them.
E. Do not talk to them in a group; one-on-one is best.

What are some effective Bible verses in sharing the Gospel with a Muslim?

• 2 Corinthians 4:3-6 – We don’t preach ourselves, we preach Jesus.
• 2 Peter 3:9 – Day of judgment and punishment.
• 1 Timothy 2:3-7 – God wants all men to be saved and to know truth.
• Acts 17:30 – God commands repentance of sin.
• Philippians 2:10, 11 – At the name of Jesus every knee should bow.

How should a person pray for a Muslim they are trying to bring to Christ?

Pray that God would reveal Himself and truth. He often appears in a vision.

Books:

• The Camel - Kevin Greeson
• 30 Days Muslim Prayer Focus - WorldChristian.com (annual)
• Inside Islam - Reza F. Safa
• Jesus and Muhammad - Mark Gabriel
• Simple Obedience (Part 1) – David White
• Bridges to Islam - Phil Parshall
• Building Bridges - Fouad Elias Accad
• The Crescent Through the Eyes of the Cross - Nabeel Jabbour
• A Muslim’s Heart - Edward Hoskins
Websites:
• www.newlifeministries-nlm.org/online/muslims.htm
• http://www.frontiersusa.org/site/PageNavigator/learn/learn_recommended_resources
• www.lausanne.org/pattaya-1980/lop-49.html
• www.sat7.org
• http://www.crescentproject.org

Groups working with Muslims:
• Frontiers – Called to pray
• International Teams – mm.iteams.org / info@iteams.org
PAUL tells us in his second letter to Timothy that all who desire to live godly lives in Christ Jesus will suffer persecution. Jesus told us that, “In the world you will have tribulation...” Peter, when writing about being unjustly treated, goes so far as to write, “For to this you were called, because Christ also suffered for us, leaving us an example, that you should follow His steps.”

I was in Delhi some time back with leaders from all over India. During a time of prayer one man asked God to send persecution! He knew that persecution often results in the salvation of many. That prayer has been answered many times in India and around the world. Every day Christians experience persecution to one degree or another. How do we face it?

A few years ago I met with a former M.P. in the Indian Parliament. He named three ways Indian Christians were reacting to persecution: by pressing for legislation, by demonstrating against it, and by accepting and embracing it. The most effective way, he said, was the third.

Paul teaches clearly how to react to persecution. His formula is not easy, but in the end it results in success; that is, it will lead people to Christ. In Romans 12:9-21 he writes that Christians must “abhor what is evil and cling to what is good.” He exhorts us to be “patient in tribulation, continuing steadfastly in prayer...” Paul goes so far as to tell us to bless those who persecute us. There must be no thought of revenge, of “paying back” people for the wrong they’ve
done to us, for that is as wrong as the original evil act. He concludes by exhorting us not to overcome evil by evil, but to overcome evil with good.

Does all this mean that we go about looking for persecution, running toward harm’s way? No, but it does mean that we can expect persecution and can find joy in the midst of it, and yes, we can overcome it. The perfect example, as always, is Christ, who went willingly to the cross, experiencing the public shame of dying a criminal’s death before friends and enemies alike. Here we see the greatest defeat in all of history, the death of God’s Son, turned into the world’s greatest victory as He rose triumphantly from the tomb, earning salvation for all who will believe. He still works this way today, and we need to understand, as He did, that those who killed him were the reason He bled and died. In the same way, those who persecute the Church today stand in great need of Christ and His salvation.

Let us pray that God will use the persecution we pass through to bring many to Himself, even and especially those who slander him and wield fists and clubs against us.
While making our strategy plans, we must remember two things:

- The different levels of responsibility and association; and,
- The different geographic zones in Acts 1:8.

**LEVELS:**

**A. Personal** - How am I as an individual planning to implement Acts 1:8 in my personal* life? Prioritize your life. (* in relation to prayer, time, talents, income and leisure)

**B. Family** - What plans do I have? Do I teach and do I live to make Acts 1:8 real for my wife and children?

**C. Church or cell** - How am I leading my ministry group (home cell or 1,000 member church) into an expression or testimony of the love of God in relation to Acts 1:8?

**D. Denomination** - What is my working strategy for my denomination, on the national and international level, to present the love of God, His grace and His presence to 7 billion people?
E. Support Groups - What is my working relationship with support groups? (Evangelism Resources, Global Day of Prayer, College of Prayer, Lausanne Conference, Bible Societies, Intervarsity, Campus Crusade, Navigators, Evangelism Explosion, Global University, Operation Mobilization, and other international and local groups) How do I work with these support groups in order to fulfill:

- John 3:16?
- The Greatest Commandment - Matthew 22:36-40; Mark 12:29-31?

ZONES:

A. Jerusalem - My capital and local area
B. Judea - My nation
C. Samaria - Near neighboring countries or enemies
D. The ends of the earth - All 7 billion humans

This is the action plan we all must fulfill, 5 relational levels and 4 geographic zones, through our lives until Jesus returns or calls us home to be with Him.

May God help us to instill this vision in an outworking, living display and lifestyle.
WEBSITES:
1. www.erinfo.org
2. www.er-coursesonline.org
3. www.er-worldonline.org
4. www.biblegateway.com
5. www.brigada.org
6. www.businessasmission.com
7. www.campuscrusade.com (Jesus film and DVD)
8. www.ccci.org (Campus Crusade)
9. www.christiananswers.net
10. www.collegeofprayer.org
11. www.crescentproject.org
12. www.findabible.net
13. www.frontiers.org
14. www.globaldayofprayer.com
15. www.globalopps.org
16. www.globalrecordings.net
17. www.intervarsity.org
18. www.lausanne.org
20. www.navigators.org (new believers' training, memory plans)
22. www.omusa.org/resources
23. www.tentmakersinternational.info
24. www.wmpress.org
25. www.ywam.org
BOOKS TO HAVE:
1. The Bible
3. A concordance
4. Devotional books/journal
5. My Utmost for His Highest – Oswald Chambers
6. A hymnal
7. Scripture Union devotional

BOOKS WORTH READING:
1. Missionary biographies
2. Inside Islam – Reza F. Safa
3. Great Commission Companies – Steve Rundle and Tom Steffen
4. Tentmaking – Patrick Lai
5. Culture to Culture: Mission Trip Do’s and Don’ts – Nan Leaptrott
6. Gestures – Roger Axtell
8. The Bondage Breaker – Neil Anderson
9. Victory Over The Darkness – Neil Anderson
10. Who I Am In Christ – Neil Anderson
11. One Verse Evangelism – Randy Raysbrook
12. Bridge to Life – The Navigators
13. Islam 101 – Lorraine Orris
15. God’s Smuggler – Brother Andrew
16. Praying Effectively for the Lost - Lee E. Thomas

VERSES TO MEMORIZE:
Develop a system for memorizing with review. Quote references before and after repeating the verse.
1. John 3:16
2. Matthew 7:13-14 - The wide and narrow roads
3. The Wordless Book verses: Gold (John 14:3), Dark (Romans 3:23), Red (1 John 1:9), Clean (Rev. 7:14), Grow (2 Peter 3:8)
7. 1 Corinthians 10:13
8. Philippians 3:10; 4:13
9. Isaiah 54:17
10. Zechariah 4:6
11. All of the memory verses in this manual

50
Seven-Step Soul-Saving Seminar

BY:
THELMA BRAUN
The world is full of books and study courses. The wise man Solomon commented about that in his day long ago when he said, “Of making many books there is no end” (Eccl. 12:12), and that is doubly true today since we have computers and printing presses and many modern techniques for multiplying knowledge.

Much of the learning from these books is worthwhile, for the Lord has given us minds that need to be fed so they will continue to develop. We are told to “study to make ourselves approved unto God” (2 Tim. 2:15).

But good as the books are that we have, they are not permanent. Many will be put aside and lost. Pages of others will become yellow and brittle and they will be discarded. Much that has been learned from those pages will be neglected and eventually forgotten.

There is one book, however, that will last through all the centuries of life, and on into never-ending eternity. It is called the Book of Life, and being written in it is the most important thing that could ever happen to you. The prophet Daniel wrote about being written in that book: Everyone whose name is found written in the book will be delivered (Dan. 12:1). Heaven is wonderfully described in the 21st chapter of Revelation, and those who will enter it are listed in the 27th verse, only those who are written in the Lamb’s Book of Life. Having your name written in that book means you will be alive with Christ for all the never-ending years of eternity. Think of that! No book on earth can compare in value to the book that God is writing.

If your name is written in that book, you can be thanking the Lord for the gift of life, eternal life, that He has given you. What a supreme gift that is! But that is only the beginning. Yours
is now the privilege – and the responsibility – of sharing that gift with your family, your neighbors, your whole community, with everyone whose name is still not written in that wonderful Book of Life. That is a wise thing for you to do – *He who wins souls is wise* (Proverbs 11:30) – and what an essential deed it is, for you will be rescuing those people from an eternity in hell. But how can you do it?

The booklet in your hands has seven lessons to show you how, and they are extremely important, for they open the way for you to introduce others to the way of life. You will be showing them how to have their names written in that marvelous book, the Book of Life. Read the lessons, learn the methods they describe, and then put them into practice.

How many can you cause to have written in the Book of Life (Luke 10:18-20)?

"HE WHO WINS SOULS IS WISE"

(Proverbs 11:30)
Few are called to be preachers, but every born-again Christian is called to be a soul-winner. You must lead your people into the joy of soul-winning.

“Soul-winning is a definite effort to lead a definite person to accept a definite Savior at a definite time.” - Billy Sunday.

I. Reasons for being a soul-winner

1. The worth of a soul - Mark 8:35-38.
3. The sufferings of Christ on the cross for each sinner – 1 Peter 3:18.
4. The emptiness and folly of this world – 1 Peter 1:24-25.
5. The desire to have the family circle complete in heaven – 1 Thess. 4:16-17; John 10:16.
7. The personal rewards that are offered to faithful soul-winners – Daniel 12:3.

II. Needs of a personal worker

1. He/she must be saved himself and sure of his salvation – 2 Peter 1:10-11.
3. He/she must work in a spirit of love – 1 Peter 1:22-23.
4. He/she must have a fair knowledge of the Bible and know how to use it – 2 Tim. 2:15.

5. He/she must be a man of prayer – Eph. 6:18.

6. He/she must be filled with the Holy Spirit – Eph. 5:18.

7. He/she must have compassion for lost souls – Jude 23.

Discussion - Why is each of the needs listed above important?
Many people mistakenly believe that witnessing opportunities happen by chance. Our Lord is not willing that any should perish, but that all should come to repentance (II Peter 3:9b). God desires that every person have the opportunity to hear the gospel message. With this in mind, every believer should be ready in advance to witness when God grants the opportunity.

I. HOW TO WITNESS -

1. A witness for Christ must be saved himself/herself – Rom. 5:9-11

2. Tell the simple facts of your conversion and the change in your life – Psalm 51:12-13. (See #III)

3. Tell about answers to prayer you have received - Psalm 50:15.


5. Tell about personal victory over sin and temptations – 1 John 5:4-5.

6. Tell about your favorite verses in the Bible, and how God spoke to you this morning from a particular passage of Scripture.


8. Invite them to come and see - John 1:29-51.

9. Teach them to follow Jesus - Matthew 4:12-25; Mark 1:16-20.

II. HINDRANCES TO CONFESSIONING CHRIST -

1. Fear of man - 2 Tim. 1:7; 1 John 4:18; Phil. 4:13.


III. Develop your personal testimony

One of the most powerful witnessing tools is your own testimony of your relationship with Christ and how it has affected your life. After his healing, the blind man testified to the religious leaders, "One thing I do know, I was blind and now I can see" (John 9:25b). Some people may object to Scripture, desiring to argue doctrine or points of view, but it is hard to refute the testimony of a Christ-changed life.

**YOUR PERSONAL TESTIMONY SHOULD BE COMPOSED OF FOUR PARTS:**

1. **What your life was like before you became a Christian.** Describe your life before coming to Christ, with particular attention to feelings of emptiness and hopelessness, both of which are common to unbelievers. Be sure not to place too much emphasis on particular sins, so as not to glorify a sinful life.

2. **Describe when and where you heard about Jesus, and why you made the decision to accept Him as your Savior.** As you describe the conviction that came upon you, pray that the Holy Spirit will also work in the life of the one to whom you are witnessing, bringing a spirit of repentance and sorrow for sin.

3. **Tell how your life has changed since becoming a Christian.** Share about the joy and peace that are yours as a citizen of the Kingdom of Heaven. Be specific about the ways God has changed your life.

4. **Use a Bible verse.**

**Assignment:** Write a brief paragraph on each of the above points. Ask the Lord to tell you what will make your testimony the most effective.
Just as there are physical laws that govern the physical universe, so there are spiritual laws which govern people’s relationship with God. This method of evangelism teaches four laws and presents hearers with the opportunity to consider their response. The laws should be presented in the same order as they are written below, because each law builds upon the previous one. It would be helpful to have the Scriptures marked in your Bible for easy reference.

**THE FOUR SPIRITUAL LAWS**

1. **God loves you** and offers a wonderful plan for your life (John 3:16, John 10:10).

2. **Man is sinful** and separated from God. Therefore, he cannot know and experience God’s love and plan for his life (Romans 3:23, Romans 6:23).

3. **Jesus Christ is God’s only provision for man’s sin.** Through Him you can know and experience God’s love and plan for your life (Romans 5:8, 1 Corinthians 15:3-6, John 14:6).

4. **We must individually receive Jesus Christ as Savior and Lord;** then we can know and experience God’s love and plan for our lives (John 1:12, Ephesians 2:8-9, John 3:18, Revelation 3:20).

    Ask the hearer if he/she would like to receive Christ and pray with those who do.

**Assignment:** Memorize the Four Spiritual Laws and practice presenting them to a classmate.
The path to salvation can be explained using verses from the Book of Romans. As in the Four Spiritual Laws, the road should be followed in order, and it would be helpful to mark the verses in your Bible. The main advantage of this method of witnessing is that all verses are located in only one book, making finding them simple and easy. After you present the fourth point, be sure to follow through by asking the hearer if he/she would like to pray to receive Christ as Savior.

**THE ROMAN ROAD TO SALVATION**

1. **Man’s need - (Romans 3:23)** All have sinned and need forgiveness.
   
   “All have sinned and fall short of the glory of God.”

2. **Sin’s penalty - (Romans 6:23)** The penalty for sin is death.
   
   “For the wages of sin is death, but the gift of God is eternal life in Christ Jesus our Lord.”

3. **God’s provision - (Romans 5:8)** God provided a way to pay the penalty through the death of Jesus.
   
   “God demonstrates his own love for us in this: While we were still sinners, Christ died for us.”

4. **Man’s response - (Romans 10:9)** Confess sin, believe in Christ, and receive forgiveness.
   
   “If you confess with your mouth, “Jesus is Lord,” and believe in your heart that God raised him from the dead, you will be saved.”

Assignment: Mark these four verses in your Bible and commit them to memory.
This simple method of evangelism requires no special equipment or books. Using the fingers of one hand, the plan of salvation is explained. This method requires that you memorize the verses, but is very practical in that you will always be prepared to share the gospel. If the hearer seems willing, and it seems appropriate to do so, you may hold his or her hand and point to each finger as you share what it means.

**FIVE-FINGER EVANGELISM**

1. **First Finger — God loves you.**  
   (John 3:16).  
   “For God so loved the world that he gave his one and only Son, that whoever believes in him shall not perish but have eternal life.”

2. **Second Finger — All have sinned.**  
   (Romans 3:23).  
   “All have sinned and fall short of the glory of God.”

3. **Third Finger — Christ died to pay for your sin.**  
   (1 Corinthians 15:3,4).  
   “Christ died for our sins according to the Scriptures, that he was buried, that he was raised on the third day according to the Scriptures.”
4 Fourth Finger – Believe Christ died for your sin.  
(John 1:12).

“All who received him, to those who believed in his name, he gave the right to become children of God.”

5 Fifth Finger – When you believe, you receive everlasting life.  
(Romans 6:23).

“For the wages of sin is death, but the gift of God is eternal life in Christ Jesus our Lord.”

Encourage the hearer to make a decision and pray for salvation.
A marked New Testament is an excellent way to have someone read with you through chosen verses on salvation, for the inquirer may appreciate the trouble you have gone to in preparing the Bible. You may also place the Bible in the hands of the one to whom you are witnessing, inviting him/her to follow the numbered tabs. The method for preparing the Bible is presented below. You may also customize this approach with your own favorite verses, but be sure to have no more than six so that it does not become too complicated.

**A MARKED NEW TESTAMENT**

1. Put a tab with the number 1 showing at the top on the page with the first verse, Romans 3:23. A high-light pen might make the verse easier to find quickly.

2. In the margin, write “See page ____ for 2”, indicating the page number in your Bible for Romans 6:23 where you have placed the next tab.

3. Continue in this way through the following verses, explaining each one: John 1:12; 1 John 1:9; Rev. 3:20; 1 John 5:10-13.

4. When you are finished looking at the verses together, give the listener an opportunity to pray to receive Christ.

Assignment: Prepare a New Testament with tabs and practice sharing the gospel with a classmate.
You can tell the message of salvation to anyone with your Bible and this wonderful little book! Allow the person to interact with you. Scripture references in parentheses are for your study. A few verses are quoted for use while witnessing. Begin your conversation by introducing yourself and finding out the person’s name so you may call him/her by name throughout your presentation. Be sure to tell this story enthusiastically. It is the way of salvation for your listener!

**THE WORDLESS BOOK**

**The Story**

Have you ever seen a book without words or pictures? (Fan the pages showing colors.) This book of colored pages tells a wonderful story from the Bible about the true and living God who made the world. I call my book a *Wordless Book*. Each color reminds me of part of the story. Would you like to hear it? (wait for a response)

**Go to the GOLD page**

(Experience has proved it is wise to begin with the gold page, stressing the love of God.)

The gold page reminds me of Heaven. Do you know what Heaven is? (wait for a response) Heaven is God’s home. The Bible tells us that in Heaven, the street of the city is pure, clear glass-like gold (Rev. 21:21). God tells us many other
things about His home. No one is ever sick there. No one ever dies. There is no night there. Every person in Heaven will be perfectly happy—always (Rev. 21:4-23). The most wonderful thing about Heaven is that God the Father and His Son, the Lord Jesus, are there.

God made everything. He made you, too, and He loves you very much. The Bible says, “For God so loved the world . . . (John 3:16). This means He loves each person—including you and me. Because God made you and loves you, He wants you to be part of His family and to be with Him in Heaven someday (John 14:2). What a special place Heaven is! It is perfect because God is perfect. But there is one thing that can never be in Heaven.

Go to the DARK page
(Use this page to stress the spiritual need of the listener. As you talk about sin, pray that the Holy Spirit will bring conviction.)

That one thing is sin. This dark page reminds me of sin. Because you and I are sinners we want to have our own way instead of God’s way. Wanting our own way is sin. Doing, or saying, or thinking bad things is sin. Sin is dis-obeying the rules God has given in His book, the Bible. Sin causes sadness in our world. Can you think of some things that are sin? (Wait for a response.) Do you know that you are a sinner? God’s Word says. “For all have sinned” (Rom. 3:23). All means every one of us, including you and me. Sin separates you and me from God because He is perfectly right—without any sin at all. God cannot allow sin where He is.

God has said sin must be punished. The punishment for sin is death—to be separated from God forever (Rom. 6:23). God knew there was nothing you could do to get rid of your sin. He knew you could not be good enough to please Him. But He loves you and wants you to be His child. So He made a way for you to be forgiven.
Go to the RED page
(Use this page to stress the way of salvation through the death of Christ.)

The red page shows the way. God loves you so much. He sent His own Son, the Lord Jesus Christ, to earth from Heaven. He was born as a tiny baby. He grew up and became a man. Jesus was different from any other person who lived on the earth. He never did even one wrong thing. He is perfect.

But one day wicked men put a crown of thorns on His head and nailed the Lord Jesus to a cross. The Bible says while He hung there, God put all your sins on Him (Isaiah 53:6). All your anger, all your lies and your meanness—all your sin was put on the Son of God.

When Jesus was nailed to the cross, what came from His hands and His feet? (Blood.) The Bible says that without giving of blood, there is no forgiveness. (Heb. 9:22). Jesus took your punishment of death for sin. He suffered so much. Then He cried with a loud voice, “It is finished.” The Lord Jesus came to earth to take our punishment for sin. And He finished the work when He died on that cross. The Bible says, “Christ died for our sins ... and was buried” (1 Cor. 15:3). But after three days the most wonderful thing happened. God gave Him life again. He raised Jesus from the dead. Jesus is a living Savior (1 Cor. 15:4). He wants to be your Savior—to save you from your sin.

(Ask for a decision and invitational prayer.)

Go to the CLEAN page
(Use this page to stress the listener’s part—to believe on the Lord Jesus as his personal Savior.)

This page reminds me that you can be made clean from sin (Ps. 51:7). God tells us about it in the Bible. (Let the person read the whole verse with you.) “For God so loved the world,
that he gave his only begotten Son, that whoever believes in him should not perish, but have everlasting life” (John 3:16). Yes, God loves you. God says if you believe in Jesus you will not perish—you will not be separated from God forever. He will forgive your sins and make you clean in the eyes of God. God says, “Whoever believes.” We could put your name in the place of “whoever.” If you believe in Jesus as Savior, He will give you everlasting life. That’s the kind of life you need to live in Heaven with God. If you believe on the Lord Jesus as your Savior, He will forgive your sin. And He will be with you always and give you power to obey God. You can tell Jesus today that you have sinned and that you believe He died for you. The Bible says that if you repent, that means turn away, from your sin, it may be wiped out (Acts 3:19). It also says that if you believe in the Lord Jesus Christ you will be saved (Acts 16:31). Would you like to do that with me now? (If the answer is yes, pray with the listener to receive Christ as his Savior.)

Go to the GREEN page
(Stress spiritual growth on this page.)

The color green reminds me of things which are growing, like leaves, grass, flowers and trees. This page reminds me of the new life, the everlasting life, you have received from God. When you believe on the Lord Jesus as your Savior from sin, you are like a newborn baby in God’s family. God wants you to grow in a special way. The Bible tells you to “grow in .. .the knowledge of our Lord and Savior Jesus Christ” (2 Peter 3:18). As you learn more about Jesus from the Bible you will learn how to keep from sinning (Psalm 119:11). Ask Him each day to help you obey Him. When you do sin, tell God you have sinned. He will forgive you right away. The Bible says, “If we confess our sin, he is faithful and just to forgive us our sin and to cleanse us from all unrighteousness” (1 John 1:9). Ask Him to help you not to do that wrong thing again.

(Lead the person in thanking God for His promise to help.)
1. **Talk to God**—Pray (1 Thess. 5:17). The Bible says to pray continually.

2. **Listen to God**—Learn God’s Word by reading and memorizing it (Psalm 119:11).

3. **Talk for God**—Witness or tell others—about Him (Mark 16:15).

4. **Worship God**—Go to Sunday school, church, and small groups (Hebrew 10:25).

**Before the person leaves,**

1. Give him/her a tract or correspondence course.

2. Have him/her say a thank-you prayer for what the Lord Jesus Christ has done for him.

3. Pray for him/her, with him/her, and have him/her pray.

4. Request his/her name and address for follow-up.

*[Wordless Book instructions courtesy of Child Evangelism Fellowship.]*

**ONGOING STUDIES FOR CHILDREN:**
*The Mailbox Club*
404 Eager Road
Valdosta, GA 31602
USA
E-mail: info@mailboxclub.org; email@mailboxclub.org
E-mail in Africa: fjboshoff1812@gmail.com

**ONGOING STUDIES FOR ADULTS:**
*Emmaus Correspondence Courses*
ECS Ministries
P. O. Box 1028
Dubuque, IA 52004
USA
E-mail: www.ecsministries.org
The 3 Friends Campaign

1. Take time in prayer to seek God’s guidance in choosing the three people whom you will endeavor to lead to Christ.

2. Pray earnestly for the salvation of each of them several times daily and for God’s guidance in planning your witness to them.

3. Pray that you might be given holy boldness to explain the whole counsel of God and such a divine love that your message will be sweet to the heart of your unsaved friend.

4. Be full of faith and patience. Visit your three friends. Show love! Invite them to church. Share the great things God is doing in our day. Don’t give them up. Be sure the gospel seed is well planted in their minds, then water it faithfully, lovingly, purposefully, never losing sight of the goal—to hear them pray the prayer of saving faith.

LORD I AM CONVINCED -

- That you died on the Cross for my sins - and for the sins of my neighbors (While we were yet sinners Christ died for us -Rom. 5:8).

- That you saved me when I turned to you in faith and you will save my neighbors when they turn to you (Behold, I stand at the door and knock: if any man hear my voice and open the door, I will come in -Rev. 3:20).

- That I turned to you because someone planted and watered the gospel seed in my life and my neighbors may turn to you when someone plants and waters the gospel seed in their lives (I have planted, Apollos watered, but God gave the increase -1 Cor. 3:6).

- That you saved me so that I could bring my neighbors to salvation (I have chosen you and ordained you that you should go and bring forth fruit -John 15:16).

- That I must begin at once to pray and plan to meet, to know, to teach, to convince and to win my neighbors to Christ (The night cometh, when no man can work -John 9:4).

- That I should be definite with you, Lord, and solemnly covenant right now to begin a personal campaign to win three friends to you. In dependence upon the Holy Spirit, I declare my determined purpose to be to plant the gospel in their hearts, to water it with prayer, and to love them to you. To this I set my hand as an act of intention.

Signed .................. Date ...........

The 3 friends I want to make Christ’s disciples are:

1. .........................................
2. .........................................
3. .........................................